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2018



MOZAMBIQUE OPPORTUNITIES
WITHIN THE OIL & GAS AND
KEY ASSOCIATED SECTORS



DATE

| 22 MARCH 2018

TIME

| 08:00 FOR 08:30AM

VENUE

| LAGOON BEACH HOTEL, CAPE TOWN

The central theme of the Conference is to highlight investment opportunities in Mozambique within the Oil, Gas and selected key Sectors.

Mozambique offers extensive investment opportunities across the Oil, Gas, Mining, Energy, Agriculture, Logistics and Tourism Sector and the Conference will have sessions focussing on the various opportunities and solutions within these key sectors. Guest speakers for each session will address the following topics:

- The current and upcoming opportunities and how to approach these investments.
- Investment benefits and success stories as well as challenges faced by experienced investors.
- Business Strategies with regards to "How to Invest" including financing and legal aspects.

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| OIL & GAS

The primary focus of the Conference is on upcoming and lucrative Oil and Gas projects in Mozambique and examining synergies between Mozambique as an economic frontier and South Africa as a mature economic force triggering further growth across Mozambique and South Africa respectively.



| ENERGY

Mozambique has the third-largest amount of proven natural gas reserves in Africa, and the sector presents tremendous export opportunities within the Energy Sector. The Conference will address these investment opportunities.



| AGRICULTURE

There is immense agricultural potential in Mozambique's Zambesi Valley, diverse soil types and climatic conditions are suitable for a large variety of crops and The Zambesi River represent 50% of the national water supply, The land can offer potential for mineral resources, value chains for potatoes and seed, fruit and vegetable, providing great opportunity for a diverse range of agriculture production.



| MINING

The diversity and vastness of unexploited mineral resources that Mozambique is endowed with allows for major investment opportunities for the exploration, extraction, processing and utilisation of these resources. The mining activities are growing from Cabo Delgado, Gaza, Manica, Maputo, Niassa, Tete, right up through to Zambezia. Coal is the biggest mining commodity in Mozambique however other mineral resources include gold, graphite and precious stones.



| LOGISTICS

Mozambique's energy boom is complemented by a rapid infrastructure build. Logistics is therefore a viable and necessary investment opportunity. The Conference will focus on current and upcoming opportunities.



| TOURISM

With breathtaking beaches, ideal tropical climate, world class scuba diving and diversified wildlife, Mozambique provides opportunity for hotels, lodges, and resorts to attract a growing tourism industry. The Conference will provide investment opportunities information.



TOMAZ SALOMAO

| SADC

Dr Tomaz Augusto Salomão, an economist by profession, is currently a Visiting Research Fellow at the Wits School of Governance at the University of Witwatersrand, Johannesburg, South Africa. He is also the non-executive Chairman of the Board of Directors of Standard Bank, Mozambique. Dr Salomao is the former Executive Secretary of the Southern African Development Community (SADC), 2005-2013. At the Regional level, he presided over the SADC roadmap for the preparatory process of the SADC Free Trade Area, which was launched by the SADC Summit in August 2008.

He also guided the broad based consultative process for the SADC Regional Infrastructure Development Master Plan (RIDMP) culminating in its adoption by Summit in 2012. The Master Plan currently constitutes the blue print for the roll-out of infrastructure programmes in the SADC Region. During his term of office as Executive Secretary of SADC, he, among other things, spearheaded the Institutional Reform Process at the Secretariat which led to the signing of the Contribution Agreements with the European Union (EU) in November 2012.

At National level, he made significant contributions to the development of his country in senior positions for a period of 22 years. He was the Minister of Transport and Communications from 2000 to 2004. He was also the Chairperson of the SADC Transport and Communications Committee (SATCC) from 2000 to 2002. He lead the reconstruction of major railway infrastructure destroyed during the civil war in Mozambique, and by the 2000 floods, namely the Sena Railway Line from the Port of Beira to Moatize Coal Basin and the Limpopo Railway Line from the Port of Maputo to Zimbabwe respectively. Dr Salomão, is also a former Minister of Finance and Planning of the Republic of Mozambique (1994 to 1999), who is well known and respected in the Region and beyond.

While holding the position of Minister of Finance and Planning, during the period of reconstruction in Mozambique following the 1992 Peace Agreement, he also served as Governor for Mozambique at the African Development Bank, International Monetary Fund and the World Bank. While performing his duties as the Governor for Mozambique, he managed to build trust and confidence with these Institutions and other International Cooperating Partners in order to mobilise the much needed resources for the post war reconstruction and economic reform programme of Mozambique. The 1995-1998 Fiscal and Economic Reform Program in Mozambique under his leadership, paved the way for the creation of a conducive environment to attract foreign direct investment into the country, such as the Mozal, Port of Maputo, SASOL, Kenmare, Marromeu, Xinavane and Maragra Sugar plantations.

Dr Salomão received his academic training in Mozambique where, during his early academic years, he was awarded a qualification as Certified Public Accountant in 1972. In 1976 he was awarded a Bachelor of Arts Degree in Economics and in 1990, he achieved his Master of Arts Degree in Economics from the Eduardo Mondlane University in Maputo, where he later became an Economics lecturer between 2000 and 2004.



OMAR MITHA

| ENH

Mr. Omar Mithá (50) is a Mozambican national. He holds a degree in Economics (1992) and a post-graduate course in management. He started his career as a teacher at the Commercial Institute (Accounting School) in 1987. In 1990, prior to completing his studies, he joined the Local Industry Institute (IDIL, Ministry of Industry and Trade) as a junior economist dealing with feasibility studies to assist SME's tap into a pool of funds from then state-owned Bank (Banco Comercial de Moçambique).

In 1993, Mr. Mithá joined a consulting firm, Proinvest, which included a portfolio of businesses such as Exchange House, Consulting, and Agro-Industry. In 1995, Mr. Mithá was promoted to General Manager. In 1997, Mr. Mithá joined the Ernst & Young team as a Consultant and was in charge of preparing valuation studies that supported the process of privatization; a process that was part of the Mozambican State's effort, during this period, to downsize its stakes across several sectors. After Ernst & Young, he joined the first Merchant Bank of Mozambique, BIM-Investimento as Deputy Manager, and was in charge of Mergers and Acquisitions, Project Finance and IPO's, including risk analysis for big-ticket transactions. This involved Valuation and financial modeling, including the entire process from the Data Room to financial closure.

In 2000, Mr. Mithá was a consultant, on behalf of International Development Ireland (IDI), at the World Bank's Enterprise Development Project. In his role as the Competitiveness Office Manager, he was responsible for enhancing SME's capabilities in the industrial sector country-wide. In 2006, Mr. Mithá joined the World Bank, as an investment officer for the IFC office in Mozambique. From 2008 to 2014, Mr. Mithá was Millennium BIM's Chief Economist and Investment Banking Manager (Research, M&A, Project Finance, Credit). The bank consolidated its position as the number one bank in Mozambique both by asset value and market share.

In 2015, Mr. Mithá was appointed as Deputy Minister of Industry and Trade. In August 2015, Mr. Mithá was appointed ENH chairman; a position he holds at present.





ABDUL RAZAK NOORMAHOMED

| ZAMBEZIA PROVINCE

Since 1976, holds a degree as medical doctor, by the Faculty of Medicine of the University of Lourenço Marques, Maputo, Mozambique. Received further education in tropical medicine and hygiene, by the Liverpool School of Hygiene and Tropical Medicine, University of Liverpool (U.K.) and has a Post-Graduate Diploma in Health Planning and Administration (1988-89), by the Nuffield Institute for Health Services Studies, University of Leeds (U.K.).

Relative to his professional experience, from 1994 to 2000 was Vice-Minister of Health; 1993-94 was Director of Health and Medical Services; 1980-93 was Director of Planning and International Co-operation in the Ministry of Health (MoH); 1977-80 was Chief Provincial Medical Officer in Manica Province. From 2000 to 2005 became Governor of the Nampula Province. From 2005 to 2014 was appointed as Vice-Minister of Mineral Resources and was elected as Member of the Parliament in 2004.

Became Governor of Cabo Delgado Province until January 2015. From then holds the position of Governor of Zambêzia Province.

He was professor at the Faculty of Medicine of Maputo teaching Statistics and Demography and Administration and Management in Health until July 2000.

He is also a member of the following professional associations: Mozambican Public Health Association (AMOSAPU) and Mozambique Chamber of Medical Doctors (Ordem Médicos).

Was honoured with a Diploma of Good Services to the Country awarded by the President of the Republic HE Joaquim Chissano in January 2005.

He published book chapters, journal articles and conference papers and he also attended numerous international and regional meetings, as well as workshops.

Maputo, January 2018.



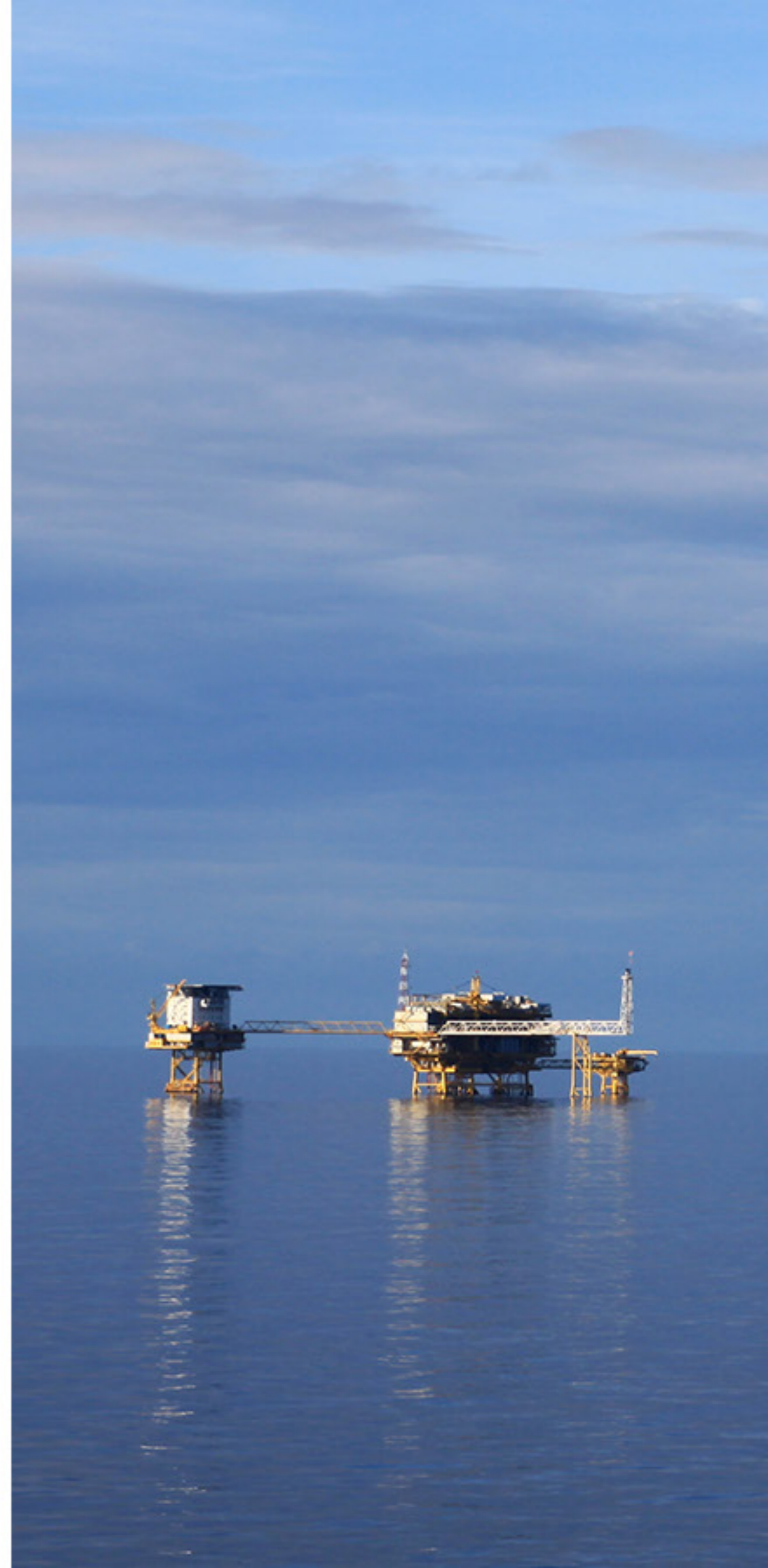
LOURENÇO SEBASTIÃO SAMBO

| APIEX

Director General of the Investment & Export Promotion Agency (APIEX - Mozambique), since June 2017. Before that he was Director General of the Investment Promotion Centre – CPI, from July 2010 to June 2017 and Economic Adviser to the Minister of Planning and Development of the Republic of Mozambique from June 2006 to July 2010.

Graduated from Eduardo Mondlane University in economics, he holds a Master's Degree in Agriculture Business Management. Among many studies, he conducted a study sponsored by the Friederich Ebert Foundation on the social and macro economic impact of deeper SADC regional integration in Mozambique as well a survey on the perception of the national business community and non-state actors as a complement to the study, published in South Africa by SAIA from WITS University namely the "REGIONAL INTEGRATION IN SOUTHERN AFRICA", Vol 2, on Deepening Integration in SADC – Rapid Changes in Mozambique to Meet SADC Targets.

He also participated in the study on the reengineering of CPI in 1996 which culminated in the drafting of CPI's first Strategic (1997-2000) as well as in the formulation of several proposals of studies and interventions crucial for the development of business and of the entrepreneurial sector in Mozambique requested by different public entities.





ROBERTO ALBINO

ZAMBEZI VALLEY

Roberto Mito Albino was born in 1966 in Maputo City. Roberto Albino holds a degree in Economics and Management from the Mozambican Eduardo Mondlane University in 1992. He speaks Ronga, Portuguese, and English. Prior to this current position, he served as the National Director of the Agribusiness Promotion Center, reporting to the Minister of Agriculture, from 2006 to 2011. He was sworn in as Director General of the Zambeze Valley Development Agency in April 2011



CARLOS YUM

EDM

Mr. Carlos Yum graduated in Electrical Engineering from the Faculty of Engineering, at Eduardo Mondlane University holds certificates on: Technical metrology, Metering policy and Regulation (Swedkraft Meter technique), Management, Leadership and Budgeting; Advance Project Finance in EFISA Bank; System Planning and Advance Market Regulation and Financial products; Tariff Design for electricity sector Industry (infrastructure and retail business). With for more than 20 years of experience in the energy sector industry held the following positions; □

1995 – 1998 - Commercial Director of EDM; □

1999 – 2002 - Advisor for the MOD;

2011 – 2013 - Director for Business Development Directorate for the medium and large scale generation and transmission Infrastructure in EDM, namely the Mozambique Regional transmission Backbone, Mphanda Nkuwa, Ressano Garcia, Moatize, Ncondezi, Alto Malema projects.



SALVADOR NAMBURETE

BIG BANK INVESTMENTS

Salvador Namburete is the chairman of BIG Bank and was Minister of Energy of Mozambique in the period 2004-2014. Previously, he served as Deputy Minister of functions of Trade and Industry, 2000 to 2005. In 1996, he was seconded to the Ministry of Foreign Affairs and Cooperation, having held the Economic Advisor function at the Permanent Mission of Mozambique in New York, Embassy of Mozambique in Washington, United States of America. The same function was performed at the Permanent Mission of Mozambique to the European Community in Brussels, Belgium and at the Permanent Mission of Mozambique with the United Nations Office in Geneva, Switzerland, where he created the Mission. He holds a degree in Economics from the University Eduardo Mondlane, holds Masters in International Trade and Finance from Lancaster University in the UK and Masters in Corporate Finance from American University in Washington DC.



RUI MONTEIRO

TURNCONSULT TOURISM

Rui Monteiro is the Managing Partner of Turconsult, a Mozambican Tourism Consultancy firm focused on Financial Advisory Services, being also the representative of Rani Investment LLC in Mozambique as well as a partner and Board member in Rani Group Companies and some other reputable firms within the Tourism and Conservation Industries such as Luambeze Investments, Chilulexi Conservation and Investments, partners of FFI International. Rui Monteiro accumulates both the technical expertise and a large knowledge base in the development of Tourism in Mozambique throughout its development in the last 20 years. Rui Monteiro is also involved on a personal basis in several other institutions such as CTA, the Mozambican private sector representation platform, BIOFUND, AHSM the Association of Hotels of Southern Mozambique, AMOS the Association of Mozambican Safari Operators and is a permanent representative on the National Commission for Labor, the National Statistics Committee and the National Marketing Committee.



KEVIN RECORD

MOZAMBIQUE TRAVEL RECORD

Mr. Kevin record conceptualised, developed, and operate the highly successful boutique hotel Ibo Island Lodge in northern Mozambique, and in 2018 will complete a new second luxury island development on Mogundula Private Island, Quirimbas Archipelago, Mozambique. He is the founder and Managing Director of Journey in Style with travel brands Mozambiquetravel.com Mozambique Travel Management and Journey in Style.co.za. He is currently Overall Project Manager for every aspect of the 5 star development at Mogundula Private Island and also owns Journey in style tours, Mozambique travel.com and Mozambique travel management to name a few.



ROB GARDNER

GRINDROD

Rob Gardner is a fellow of the Institute of Chartered Ship brokers and has an MBA in International Management. He started his shipping career as a deck officer with Unicorn where a lot of his time was spent on tankers and general cargo ships servicing the Mozambique ports of Maputo Beira and Nacala. He came ashore in 1985 and in 1989 established Voigt Shipping with four partners. The ships agency company flourished to become the biggest non liner agency company in South Africa and was sold to ISS in 1997 and then to Grindrod in 2000. Rob has worked for Grindrod since then and is now the Business development executive responsible for seeking opportunities for the company in Mozambique.



JOEL RODRIGUES

BIG BANK

Joel Rodrigues is the Executive Director of BIG Bank and joined BIG team in 2008 and participated in several financial advisory mandates, for domestic and international companies, including M&A processes, business valuation, structuring of financing through debt and/or capital and financial turnarounds with a wide range of sectors and industries. Before joining BIG, he developed his professional activity in strategic consulting at Capgemini and as a consultant and auditor at PricewaterhouseCoopers. He is also a member of ONETIER PARTNERS, SGPS, SA, and ONETIER PARTNERS, SCR, SA (affiliated BIG companies for Private Equity). He holds degree and Masters in Economics with a specialization in Finance from Universidade Nova.



PAULO MANDLATE

BANCO DE MOÇAMBIQUE

Paulo works for Banco de Moçambique since 2004, where he held the position of Assistant Director from 2013-2016. He is currently heading the Licensing and Exchange Control Department. Paulo has a masters degree on business administration by Universidade Eduardo Mondlane and has taught Financial Accounting and Financial Analysis.

Before joining the Banco de Moçambique, he worked as the head of Financial and accounting Department for Macsteel Group with regards to their Mozambique Operations.



ADRIAN FREY

BELULUANE INDUSTRIAL PARK

Adrian is the Chairman of Beluluane Industrial Park – Mozambique's largest industrial park and free-trade zone. Beluluane Industrial Park is a Public-Private Partnership with the aim to support investors with the necessary infrastructure and value-added services to successfully conduct business in Mozambique. The park currently has 35 companies from 15 different countries, supporting a workforce of over 5,000 employees.

Adrian was born in Switzerland and holds a Law Degree from the University of Zürich. He has spent the last 20 years living in Mozambique and currently serves as the president of the Mozambican-Swiss Chamber of Commerce. Adrian is also a board member of the European Business Club.



ANTONIO MANHICA

EMEM

António dos Santos Tcheco Manhica has been working as an Operational and Technical Manager since 2013 and joined EMEM as an Executive Director/CEO in 2010 when the company started its operations. He has more than thirty years of experience in the Mineral Resources and Energy Sector where he started as a Geologist in 1982 at the former Hydrocarbon and Coal State Secretariat. His highest position was that of a Head of Division in the Coal National Directorate. As a consequence of institutional reforms he successively held the position of a Geology National Director, Mining Deputy National Director and Advisor to the Minister for the Coal Sector, the latter between 2007 and 2010. From 2002 to 2012 António dos Santos Tcheco Manhica was one of the administrators of the Mining Development Fund, an institution whose main aim is to promote artisanal mining.

At business level António dos Santos Tcheco Manhica was linked to the Anglo American Prospecting Services (AAPS) Company from South Africa between 1995 and 2002 as researcher/geologist and economic appraisal of geology deposits as well as Chief Geologist in the basic metal and gold team. He worked in South Africa, Namibia and Mozambique.

08:00 – 08:30am

Registration and coffee

08:30 – 09:00am

Welcome speech

SESSION 1: LEGALITIES FOR INVESTMENTS

09:00 – 09:10am

Moderator

09:10 – 09:20am

Speaker: Lourenco Sambo – CEO of APIEX

09:20 – 09:25am

Questions and Answers

SESSION 2: OIL AND GAS OPPORTUNITIES

09:25 – 09:35am

Moderator

09:35 – 10:05am

Speaker: Omar Mitha – CEO of ENH

10:05 – 10:15am

Commentator

10:15 – 10:20am

Questions and answers

10:20 – 10:50am

Coffee and light snacks

SESSION 3: ENERGY INVESTMENTS

10:50 – 11:00am

Moderator

11:00 – 11:20am

Speaker: Carlos Yum – Administrator of EDM

11:20 – 11:30am

Commentator

11:30 – 11:35am

Questions and answers

SESSION 4: MINING OPPORTUNITIES

11:35 – 11:45am

Moderator

11:45 – 12:05pm

Speaker: Antonio Manicha – EMEM

12:05 – 12:15pm

Commentator: MIASA

12:15 – 12:20pm

Questions and answers

13:05 – 14:05pm

Buffet Lunch

SESSION 5: MACROECONOMIC TRUTHS

12:20 – 12:30pm

12:30 – 12:50pm

12:50 – 13:00pm

13:00 – 13:05pm

Moderator

Speaker: Salvador Namburete – BIG Investments

Speaker: Joel Rodrigues – BIG Investments

Questions and answers

SESSION 6: EXPLORE ARGICULTURE ZAMBEZI VALLEY

14:05 – 14:15pm

14:15 – 14:35pm

14:35 – 14:45pm

14:45 – 14:50pm

Moderator

Speaker: Abdul Razak Noormahomed – Governor Zambezia Province

Speaker: Roberto Albino – CEO of Zambezi Valley

Questions and Answers

SESSION 7: TOURISM OPPORTUNITIES

14:50 – 15:00pm

15:00 – 15:20pm

15:20 – 15:30pm

15:30 – 15:35pm

Moderator

Speaker: Rui Montero – MD of Turnconsult Tourism

Speaker: Kevin Record

Questions and Answers

SESSION 8: LOGISTICS OPPORTUNITIES

15:35 – 15:45pm

15:45 – 16:15pm

16:15 – 16:20pm

Moderator

Speaker: Rob Gardner – Divisional executive Grindrod

Questions and Answers

SESSION 9: INVESTING NOW

16:25 – 16:30pm

16:30 – 16:50pm

16:50 – 17:00pm

19:30 for 20:00pm

Moderator

Speaker: Dr Tomaz Salomao – Chairman of Mozambique Standard Bank

Questions and Answers

Gala Dinner

FEE'S

OPTION	COST
R 7500.00	Per delegate to attend Conference and Gala Dinner.
R 6500.00	10 or more group bookings to attend Conference and Gala Dinner.
R 5500.00	Members of Affiliated associations to attend Conference and Gala Dinner.

Ticket link: <https://www.webtickets.co.za/event.aspx?itemid=1478744502>

PAYMENTS CAN BE MADE DIRECTLY INTO THE BELOW BANK ACCOUNT:

Bank: Standard Bank
Branch: 051001
Account name: U-Personnel Management
Account number: 07-088-609-1

Proof of payment as well as all delegate names must be emailed to INFO@MOZVEST.CO.ZA for reservation.

Thank you

PARTNERS



WE THANK YOU FOR YOUR SUPPORT AND VALUE YOUR CONTRIBUTION.