

# MRV

Mozambique Rovuma Venture



## MOZAMBIQUE ROVUMA VENTURE S.p.A.

### PUBLIC ANNOUNCEMENT FOR EXPRESSIONS OF INTEREST

**Mozambique Rovuma Venture S.p.A. ("MRV")** invites interested companies to submit their expressions of interest ("Expression of Interest") with service providers duly qualified to provide a reliable high speed fiber optic telecommunication service to the Afungi peninsula site north of Mocimboa da Praia, in Cabo Delgado, Northern Mozambique.

MRV wishes to ensure availability of an end to end low latency, high capacity network service to be leased to companies operating on the Afungi peninsula and potentially other end users in the region. MRV is looking for a service company to finance, design, build, own, operate and maintain the system. MRV is open to explore different viable commercial/execution options.

The site is located north of the city of Pemba at approximately 10°48'50" S and 40°32'00" E

Service providers must have at least five years of experience delivering and maintaining large scale Network Services Internationally both onshore and offshore.

#### SCOPE OF WORK

The scope of the work includes the following:

- Delivery of a Wide Area Network Telecommunications Service to the LNG facility at the remote coastal location in the Cabo Delgado province of Mozambique;
- Wide Area Network Service should provide connections from the LNG facility to corporate offices in Maputo, Mozambique; Houston USA; Milan, Italy; and Leatherhead, UK;
- The project is seeking 4x1Gb/s to connect back to corporate offices.
- Subsea fiber system designed to deliver 4x100Gb/s;
- Overall network designed to meet a service level availability of 99.999% with a Network Latency of:

Route	Network Latency Metrics Round-Trip
Afungi - Maputo	<100 ms
Afungi - Houston, USA	<200 ms
Afungi - Leatherhead, UK	<100 ms
Afungi - Milan, Italy	<100 ms

- Inclusion of at least one cable from Afungi to Dar es Salaam, Tanzania routed offshore. As part of the overall system and services provided, supplier will be responsible for maintaining all infrastructure and services supplied.

#### REQUIRED DOCUMENTS

Companies interested in this invitation may submit their Expression of Interest to participate in a tender process by providing the following information to: [area4LNGContracts@xonmobil.com](mailto:area4LNGContracts@xonmobil.com) or [ExxonMobil.com](mailto:ExxonMobil.com):

1. Conceptual plan for overall design and delivery of the systems and service including onward connections to corporate offices; include description of ongoing monitoring and support of the systems and circuits back to corporate offices;
2. Conceptual plan for ownership of the system and services, including all partners and a description of each partners roll and responsibilities;
3. Conceptual approach to financing; Description of up to five relevant projects highlighting your experience designing, building and servicing offshore fiber optic
4. Description of up to five relevant projects highlighting your experience designing, building and servicing offshore fiber optic networks and services in remote locations; provide specific Mozambique experience if available. Explain Contractor Entity's involvement with the project;
5. Relevant project experience building fiber optic networks offshore and in remote areas; provide specific Mozambique and other International experience if available. Include your experience obtaining the necessary licenses/permits to execute the building of fiber optic networks both onshore and offshore;
6. Experience working in Mozambique. If you don't have experience working in Mozambique, please explain how your company's relevant experience applies in Mozambique;
7. Any prior experience with Mozambique regulatory activities (permitting, customs clearance, Importation, etc). If you don't have experience, please explain how your company's relevant experience applies in Mozambique
8. Proposed Project Management organizational structure for this project. Include if the individuals proposed are current employees, new hires or third party contractors;
9. Proposed local content and supplier development plans;
10. Quality Management System certifications and/or Quality Management System compliant with International Quality Standards;

11. Health & Safety Management System certification and/or documents providing the company compliance with international standards;
12. A copy of Company's last three years of financial statements/Annual Report proving minimum financial capacity for the realization of the scope of work;
13. Description of Contractor's policy to address the United States Foreign Corrupt Practices Act (FCPA) and UK Bribery Act;
14. Description of Contractor's policy to address the
15. Description of Contractor's Insurance philosophy and guidelines, for example the Commercial General Liability, Workers Compensation and Employers Liability, and Automobile Liability insurance levels maintained (owned/non-owned) for Contractor;
16. List any work (recent, ongoing and future/anticipated) that may cause a conflict of interest.

The purpose of the information and documents is to identify qualified companies that have the proven capability and recent relevant experience to be considered for potential invitation to tender for a subsea fiber optic network.

MRV will evaluate the above requested document and, if satisfied, will include the company in the list for invitation to tender. This enquiry shall not be considered as an invitation to bid and does not represent or constitute any promise, offer, obligation or commitment of any kind on the part of MRV to enter into any agreement or arrangement with you or with any other company participating in this enquiry.

All data and information provided within the application shall not be considered as a commitment on the part of MRV to enter into any agreement or arrangement with you, nor shall it entitle your company to claim any indemnity from MRV.

Data and information clearly marked as "confidential" provided pursuant to this enquiry will be treated as confidential and will not be disclosed to non-authorized persons or companies.

The deadline for submission of Expression of Interest is set for **August 31, 2018 (Friday), 17:00 hours or 5:00 p.m. on Maputo date and time through the email above mentioned.**

Any costs incurred by the interested companies in preparing the Expression of Interest shall be solely the entire responsibility of the companies, and shall be fully born by such companies which will not be entitled to any reimbursement.